



LANCANG - MEKONG
BUSINESS FORUM



The 4th Lancang-Mekong Business Forum

“PROMOTING AGRIBUSINESS AND INVESTMENT IN PROCESSED FOOD SECTOR”

November 9-11, 2022 | Vientiane and Boten, Lao PDR

DIRECTORY

WhatsApp group: <https://chat.whatsapp.com/KX2wE9pg1SmB8wGWpUeNt8>

I. Directory of Participants

No.	Name & Position	Organization & Contact	Sector/Product
Cambodia			
1.	Mr. Sisavuthara Sim Founder & CEO	Nexus Capital & Investment Advisory Co., Ltd. Email: sisavuthara.sim@nexuscia.com Tel: +855 10 722168 Web: https://nexuscia.com/ , https://www.facebook.com/NexusCIA	<u>Responsibilities:</u> 1. Providing professional and practical advices to the local companies to connect with on/offshore funding providers such as banks, private equity, and family offices regarding fund raising for their companies/projects
2.	Mr. Holy Meas Deputy Managing Director, Sale and Marketing	Kirirom Food Production (K.F.P) Co., Ltd. Email: meas.holy@kfp.com.kh Tel: +855 87 887224 Web: https://www.kfp.com.kh/ FB: https://www.facebook.com/kiriromfoodproduction	<u>Product:</u> Dried Mango, Sovannmacha box (gift) <u>Responsibilities:</u> 1. Leading sale and marketing teams 2. Review Budget, Business Plan, Reporting and general office management
3.	Mr. Ponhrith Kan Director, Department of Production and Sourcing	Davane PLC. E-mail: k.ponhrith@gmail.com Tel: +855 92 575301 Web: https://davanessafefood.com FB: https://www.facebook.com/Davanessafefood	<u>Product:</u> Rice, Fresh and Processed fish, Seafood <u>Service:</u> Business development services Software development for food safety and E-commerces <u>Responsibilities:</u> 1. Supply Chain Management for Davane store and distribution 2. Supplier and partners relationship management 3. Quality management and assurance for fresh and processed product 4. Product development for market testing 5. Managing purchasing flow and logistic arrangement 6. Sourcing strategy development 7. Clients and Customers feedback analysis.
4.	Ms. Lon Molika Chau CEO & Founder	Cambodian Standard Development & Supply Co., Ltd Email: chau.lonmolika@gmail.com / cl.molika@csds-group.com Tel: +855 12 585949 Website: www.csds-group.com (under construction)	<u>Product:</u> Vegetable, Fruit, Egg, Fish & Seafoods, Chicken <u>Responsibilities:</u> 1. Participating in all aspects of business development from market research and finance to operations and marketing, ensuring that the company's vision was followed

			2. Formulating the company's vision, goals, and objectives 3. Hiring and trained new employees. Built and maintained professional relationships with potential investors and partners; attended various startup and business events all around the world.
5.	Mr. Sinath Im Sales Director, Management	X-LAB Co., Ltd. Tel: +855 99 232999 Email: sinath.xlab@gmail.com Facebook Page: KHIEV Peou, CC4C	<u>Product:</u> Laboratory Instrument and Equipment, Food processing machinery <u>Services:</u> Provide one stop lab solutions service, Technical and Application Support Service, Laboratory design and furniture <u>Responsibilities:</u> 1. Managing daily operation and sales team 2. Following up and control ordering from project 3. Monitoring Project Sales Target and Actual Sales 4. To know competitor activities and price competitive 5. Customer, Manufacturer, supplier communication and relation
6.	Ms. Chanborme Kheng Head of QA/QC, Dairy Laboratory, and R&D Unit, Milk Processing Plant	Khmer Fresh Milk Co., Ltd Email: chanborme.kheng@gmail.com Tel: +855 61 900478 Website: www.kirisufarm.com FB: www.facebook.com/kirisufarm	<u>Product:</u> ESL milk 3% fat, ESL milk full cream, ESL milk zero fat, Strawberry yogurt Vanilla yogurt <u>Responsibilities:</u> Ensuring quality of the dairy products Ensuring accuracy of the lab testing Introducing new product
7.	Ms. Sopheakchenda Kheng Deputy Head of Corporate Banking,	J Trust Royal Bank Email: Sopheakchenda.Kheng@jtrustroyal.com Tel: +855 95 555612 Web: https://jtrustroyal.com/en/personal/	<u>Services:</u> Trade Finance facilities <u>Responsibilities:</u> 1. Managing lending and deposit customers in corporate space which focus on business customers 2. Leading and engaging stakeholders for some projects to simplify and improve customer experience and people agenda
8.	Mr. Borath Pich Operation Manager	Khmer Organic Cooperative Co., Ltd. Email: orath@ecoagri.center Tel: +855 85 776688 Website: www.khmer-organic.com FB: www.facebook.com/khmerorgnaiccooperative	<u>Product:</u> Jasmine Rice, Kampot Pepper, Cashew nut, Palm Sugar, Wild Forest Honey <u>Responsibilities:</u> Overall support business process related to business direction, to set up strategy and KPI, supply chance management, HR management, and procurement
Myanmar			
9.	Mr. Htet Oo Hlaing Assistant Business Development Manager (Assistance of CEO)	Lluvia Ltd. Email: kaunkhant.hein@lluvia.com.mm Tel: +95 98 80111698 Website: https://www.mitsubishicorp.com/jp/en/bg/food-industry-group/project/lluvia/ FB: https://fb.watch/gr4m67acf8/	<u>Product:</u> Bread Flour, Noodle Flour, Cake Flour, Cookies Flour, Multipurpose Flour <u>Responsibilities:</u> Assistant of CEO

10.	Ms. Ohn Mar Khaing Director, Trading and Marketing Department	Kaung Ya Nant International Trading Co., Ltd. Email: syn.ohnmarkhaing@gmail.com Tel: +95 94 43881001 Website	<u>Product:</u> Rice, Yellow Maize, Pulses and Beans, Rubber, Food Products <u>Responsibilities:</u> 1. Distribution and selling agri-based products in the local out-le chains 2. Promoting International trade fairs (especially in CAEXPO Nanning) a local trade Training and Development for employees 3. Monitoring and Evaluating planning and performance, analyzing financial statements 4. Exporting Agri Based products to international markets, Supervision on Business development, marketing and procurements
11.	Mr. Yu Sein CEO, Management	Dawei Golden Land Co., Ltd. Email: dr.yusein@gmail.com Tel: +95 95 148335 FB: Dawei Golden Land	<u>Product:</u> Natural Rubber RSS 1,3 <u>Responsibilities:</u> 1. Managing the Directors & the Co-International relationship and networking 2. Marketing. developing Sustainable Natural Rubber Supply for Myanmar
12.	Ms. Cherry Khine Director	Continental Burma Food Corporation Ltd Email: cherry@cbfood.com.mm Tel: +95 95 124322	<u>Product:</u> mango puree, French fries, macadamia, coffee <u>Responsibilities:</u> Business development and connection between farmer and processor
13.	Mr. Aung Kyi Thwin Managing Director	Thwin International Company Limited Email: aungkyithwin@gmail.com Tel: + 95 95 120759 Website: www.thwininternational.com	<u>Product:</u> Sesame Seeds, red Bamboo beans, Konjac Coffee Beans, processed ready to eat food products <u>Responsibilities:</u> In charge of over all activities of Import / Export and Distributing / Marketing and Distributing imported items throughout the country.
Vietnam			
14.	Ms. Nguyen Thi Bich Hanh Project Corporate Affairs Manager	TH Group Joint Stock Company Email: hanh.ntb2@thgroupglobal.com Tel: +84 98 9613919 Website: thmilk.vn	<u>Product:</u> TH true MILK UHT, TH true Yogurt, TH true NUT, TH true Ice cream, TH beverages <u>Service:</u> Marketing (content development for online and off line channels marketing), trade promotion <u>Responsibilities:</u> 1. Developing, recommending and implementing appropriate Corporate Affairs strategies, programs and policies for all stakeholders to achieve positive image and brand 2. Developing and maintaining the relationship with foreign Embassy in Vietnam, Vietnamese Embassy in other nations, Vietnamese Ministries and other foreign partners 3. Managing and coordinating research into stakeholders' perceptions and image of an

			organization to achieve the positive reputation of the organization.
15.	Ms. Nguyen Bao Ngoc Deputy Corporate Affairs Manager, Public Relations	IMD Co., Ltd. Email: Vivianngimd@gmail.com Tel: +84 96 7476646 Linkedin: https://www.linkedin.com/company/imd-co-ltd/	<u>Product:</u> Agriculture, Aquaculture, Fabrics, Shrimps, Coffee
16.	Mr. Dai Pham Xuan General Director	Vinashrimp joint stock company Email: phamxuandai5118@gmail.com Tel: +84 91 8388818 Website: vinashrimp.vn	<u>Product:</u> Products of shrimp <u>Responsibilities:</u> CEO of vinashrimp joint stock company, the company is investing in a high-tech super-intensive shrimp farming project in Vinh Thinh commune, Hoa Binh district, Bac Lieu province, Vietnam with the project area: 490 Ha.
17.	Mr. Le Nguten Si Phu Deputy Director, BOD	Real Bean Coffee Company Limited Email: contactus@realbeancoffee.com Tel: +84 90 5636448 Website: https://www.realbeancoffee.com/ FB: https://www.facebook.com/RealBeanCoffee.Official/	<u>Product:</u> Coffee roasted: Vietpresso, Powder coffee, Blend Robusta- Arabica, Robusta, Culi, Drip Bag coffee, HORECA coffee, Giftset <u>Responsibilities:</u> 1. Supporting Director in operation and sale management 2. Leading the sale team of HORECA channel 3. In charge of Business development in ASEAN countries
Thailand			
18.	Mr. Sayan Chanvipaswongse Chairman and CEO	Excellent Business Corporation International Ltd. Email: sayan@ebcitrade.com Tel: +66 81 8331367 Website: ebcinext.com	<u>Service:</u> Logistics, Customs Clearance, Transportation, Distribution, HR Development <u>Responsibilities:</u> Set up policies, strategies, objectives and business plans
19.	Mr. Surawatch Thongrod Director of SMEs	Thai Exporter & Manufacturer Association Email: Surawatch.thongrod@gmail.com Tel: +66 896602811	<u>Product:</u> Energy Drink, Cosmetics, Agri Foods, Organic Fertilizer <u>Responsibilities:</u> Supporting and promoting entrepreneurs to develop product and expand more sales channels
20.	Mr. Jaturong Srisawangwong Northeast Vice President, Business Development	The Federation of Thai SMEs Email: jaturongs@ymail.com Tel: +66 93 1962493 Website: https://smethai.or.th/ FB: https://www.facebook.com/smethai.or.th/	<u>Service:</u> Business Consulting, Investing, Matching, Skills Development <u>Responsibilities:</u> 1. To promote Thai SMEs in various domain such as Investment, Trade, Digital-Economy, Tourism, Agriculture and Food 2. Being the key person that binding both sided, one is dealing with government through the department level co-ordinate

			committee, another is working with Thai SMEs 3. Logistics and Supply Chain Management consultant (Service Provider), Department of Industrial Promotion, Ministry of industrial Thailand 4. Digital Consultant (Service Provider), Digital Economy Promotion Agency, Thailand
21.	Mr. Apisit Setklang Managing Director, Marketing Management	A feel Intergroup Co., Ltd. Email: apisitsedklang@gmail.com Tel: +66 98 5855605 FB: https://www.facebook.com/AfeelRooibos	<u>Product:</u> Rooibos Tea <u>Responsibilities:</u> Taking care of marketing and coordinating with customers both inside and outside the country
22.	Mr. Tanat Kowatanawinta Management Office	Larppol Poontawee International Co., Ltd. Email: larppolpoontawee@gmail.com Tel: +66 87 7354224 Website: WWW.LPITH.COM FB: https://www.facebook.com/LarppolpoontaweeInternational	<u>Product:</u> Sugar Cane Planter & Sugar Cane Harvester, Cassava Planter & Cassava Harvester, Corn Seeder, Natural Avocado Oil Extra Virgin <u>Responsibilities:</u> Managing the company's business operations of Agri-Tech, Clean-Tech, and Food-Tech Business Units
23.	Mr. Voravit Chamroenlert Committee Trade and Investment promotion business matching, Members relationship affair	The Federation of Thai Industries Email: jvoravit@gmail.com Tel: +66 81 8601420 Website: www.fti.or.th	<u>Product:</u> Fruits, Logistics, Tourism, Mice, Culture activists <u>Responsibilities:</u> Cooperating for business and technology development support and matching for federation of Thai Industries
24.	Mr. Pitak Papinit Managing Director	MiM Coslab Manufacturing Co., Ltd. Email: mi.trading.product@gmail.com Tel: +66 95 7649392 FB: MiM Coslab	<u>Products:</u> MIM MALILA Noni Herbal Soap, MIM MALILA Honey Bath and Shower Gel, PR CARE Cocoa-Jasmine Body oil, PR CARE BANANA Brightening Mask and Scrub
25.	Mr. Surisak Thawansakvudhi Owner	MTCP Email: SakWweekendFarmer@gmail.com Tel: +66 98 260 5656 FB: Sakweekendfarmer	<u>Responsibilities:</u> 1. Manage the wealthy organization and new healthy products 2. Planning, doing, checking and evaluating all the long-term business together with innovation and research
Lao PDR			
26.	Mr. Soulintha Soudavanh Director	Lao Farmer company Email: ssoulintha@hotmail.com Tel: +856 25 6118118	
27.	Mr. Sisouphone Sihalath Director	Daoheuany group Email: sisouphanhshr@hotmail.com Tel: +856 21 457044 Website: Daoheuany group.com FB: Dao Coffee Instagram: Dao Coffee	

28.	Mr. Saysavanh Bouthavong Director of marketing	Daoheuany coffee compny Email: cmo@daocoffee.com.la Tel: +856 20 55544454 FB: Dao Coffee Instagram: Dao Coffee	
29.	Ms. Soudsada Thepsili Vice president	Khopchai Coffee Email: sisouphanhshr@hotmail.com Tel: +856 20 59232221	
30.	Ms. Malayphone Sayatham Assistant	Lae Mueang phuan Email: Malayphone.sayatham@gmail.com Tel: +856 20 23964295 FB: "ເຄື່ອງໝາຍ"; "Huk Hom" Instagram: "HukHom9"	
31.	Ms. Manykeo Vilavong Director	MANYKEO COMPANY Tel: +856 20 55555929 FB: ມະນີເຄກ້ວ ຜະລິດຕະພັນເພື່ອສຸຂະພາບ	
32.	Ms. Alinda Assistant	Lao Three Six Minor Trade Export-Import Sole Co.,Ltd Tel: +856 20 59971860	
33.	Ms. Bounhieng Phommixay Director	Champahom Trade Import -Export Sole Co.,Ltd Email: champahomrice@gmail.com Tel: +856 20 2991 7778	
34.	Mrs. Vilayluck Phoxay Director	NG SACHA INCHI Company Email: silixay1@gmail.com Tel: +856 20 5997 1860; +856 20 2877 7783 FB: ແງ-ນ້ອຍ ຜະລິດແລະຈຳໜ່າຍ ຖົ່ວດາວ ອິນຄາ	
35.	Mr. Sisanouk Sisombath Director	Sinouk Coffee Email: silixay1@gmail.com Tel: +856 20 5553 0495; +856 20 2991 7778 Website: Sinouk-coffee.com	

36.	Mr. Prapat Deputy Director	Viangthong Trading Email: silixay1@gmail.com Tel: +856 5551 9002, +856 58392364 Website: Sinouk-coffee.com	
37.	Mrs. Bounthavy Jhoonlamany	Vernkham Salt Factory Email: Bounthavy@vernkhamsalt.com Tel: +856 20 5987 8939 Website: www.Vernkhamsalt.com FB: Vernkham Salt Company	
38.	Mr. Khammanithip Vongxay Director	AGRO Lao Industry Company Email: Khammanithip@gmail.com Tel: +856 20 5552 2476	
39.	Mr. Anan Thongsavath Director	Ban Ban Icecream Company Email: Banban-icecream@hotmail.com Tel: +856 20 5559 9995 FB: www.facebook.com/Banbanicecream	
40.	Mr. Zaeth Khammon Corporate Affairs manager	BEER LAO COMPANY Email: zaeth.khammon@beerlao.la Tel: +856 20991107 FB: Beer Lao Company	
41.	Mr. Boualong Khammany Director	AgroAsie company Email: agroasie@gmail.com Tel: +856 20 5819 2012 Website: www.agroasie.com FB: Agroasie	
42.	Mr. Bounthapany Sivanpheng Director	Lao Whiskey Company Email: Bounthapany@laolaos.la Tel: +856 20 2366 8688 Website: www.laolaos.la FB: Lao vodka Instagram: Laolaos_official	
43.	Mr. Southat Keoduangsy Director	Southat Rice Mill Tel: +856 20 55520 382	
44.	Mrs. Vilaysin Terntharn Director	Padiak HOUNG HEUNG SINH Tel: +856 20 5541 8059	

45.	Mr. Wathana Sihathep Deputy Director	Khamsing Lao Organic Product Factory Email: vs.sihathep@hotmail.com Tel: +856 20 7791 8069 Website: www.laopopa.com.la FB: Laopopa	
46.	Mr. Prasong Pinviseth Deputy Director	MIT Lao sugar-Savanakhet Email: prasongp@mitrprol.com Tel: +856 20 5515 9394	
47.	Mr. Xayasack Phanthong Deputy Director	Mueang Khongsedon Whiskey Production Sole Co.,LTD Email: Khongsedoncompany9999@gmail.com Tel: +856 20 59152222	
48.	Mrs. Dokkhoun Phannavong CEO	NASU WHISKY Tel: +856 20 9449 5444 FB: Nasu Whisky	
49.	Mrs. Theongeune Xamouty Director	MIXAYTHIP LAO HERB VIENTIANE PROVIONCE Tel: +856 20 2225 3040 FB: Theongeun smt	
50.	Mr. Vongtavanh Laow Xiew Director	PHONGSALY GREEN WISKY FERMENTED FROM CORN Tel: +856 20 2339 6789 FB: Theongeun smt	
51.	Ms. Southip Keoyasan Director	K S V Dried gooseberry phongsaly province Tel: +856 20 5929 3914 FB: ຫາກຂາມປ້ອມ ອົບແຫ້ງ ອໍ່ແກນິກ ເພື່ອສຸຂະພາບ.	
52.	Mr. Sengdao Luangviseth Director	Luangviseth trade individual luangprabang province Email: Sengdaoluangviseth8@gmail.com Tel: +856 20 9934 5588 FB: Luangviseth Trading	
53.	Mr. Chanpheng Phommaphasouk Director	Malida Sticky Wine Xiengkhouang Province Email: cphomma24@gmail.com Tel: +856 20 9745 5895 FB: Sticki'r Wine	

54.	Mr. Yiamarya Director	PHOUSAN TEA GROUP XIENGKHOANG PROVINCE Tel: +856 20 2378 8000	
55.	Mr.Chintakhon Keonamdy Director	MAE TEE LAO ANCIENT COFFEE CHAMPASAK PROVINCE Email: Maetee_coffee@hotmail.com Tel: +856 20 5535 5599 FB: Maetee Lao Ancient Coffee Wechat: Prince_guy.	
56.	Ms. Mina Ontavong CEO	ALANYA FRUIT WINERY COMPANY xierngkhouang province Email: Alanyawine@gmail.com Tel: +856 20 2255 5594 FB: May Ontavong	
57.	Mr. Somxay Chantalangsy Director	Yordxam individual enterprise Email: Yordxam@gmail.com Tel: +856 20 2224 5222 Website: https://www.yordxam.com FB: https://www.facebook.com/yordxam	
58.	Ms. Sabaymany Nanthalath Marketing	MAE THIP DRIED BANANA Email: Sabaymany@gmail.com Tel: +856 20 5415 1444 FB: Maethip Dried Banana	
59.	Mr. Khamoui Bualapha Director	Keo Kuu mulberry plantation group Email: bkhamoui185@gmail.com Tel: +856 20 2055040813 FB: ໂຕງການປູກມອນລ້ຽງມ້ອນບ້ານແກ້ວ ກູ່ ເມືອງແກ້ວອຸດົມແຂວງວຽງຈັນ	
60.	Mr. Thongsay Sali Deputy Director	Beer Savannaket Company., LTD Email: Thongsay_La@hotmail.com Tel: +856 20 97383777 FB: Beersavan	
61.	Mr. Misay Sengdala Staff	Tree life Korea Co ltd Tel: +856 20 9642 9079	
62.	Mr. Khamphout Vice president	Beer Savannaket Company., LTD Email: Thongsay_La@hotmail.com Tel: +856 20 5832 0099 Website: http://en.xuanyegroup.com	

63.	Mr. Kaloune Chengmouk CEO Assistant	Mana Banana (Pankham Jampa Sole Co.,Ltd) Email: Karoonys@gmail.com Tel: +856 20 2337 0988 FB: Savanahlaobanana	
64.	Mr. Sihattha Rasphone President & CEO	Laodi Pure Sugarcane Rhum Email: Sihatha@rhumlaodi.com Tel: +856 20 5786 8686	
65.	Mr. Jae Won Lee CEO	The Green (Green Goods) company Email: Jaymail@snu.ac.kr Tel: +856 20 5571 9124 Website: www.greengoods.co.kr FB: The Green Laos	
66.	Mr. Hoang Van Quan, General Director	NNC. Company Email: sgvtquan@gmail.com Tel: +856 2094111627	
67.	Mr. Nguyen Xuan Ha General Director	Saikhong Company Email: hasaikhong@saikhong.com	
68.	Mr. Hoang Ngoc Hao General Director	Green Feed Company Email: hao.hn@greenfeed.com.vn	
69.	Mrs. Kingkeo Sisakhone General Director	Chantala banana baked with white butter Email: phakaysoneduangvilay@gmail.com Tel: +856 2059773986 FB: Chanthala baked banana	
70.	Mrs. Thongsavanh Bounlert General Director	Madtathan Tel: +856 2055694109 Website: www.greengoods.co.kr FB: Madsathan	

II. MI Organizing Team

	Mr. Madhurjya Kumar Dutta (Indian) Director Trade and Investment Facilitation (TIF) Department Mekong Institute (MI) Tel: +66 43202 411-2 Ext: 2101 Mobile: +66 (0) 87 492 7118 E-mail: dutta@mekonginstitute.org
	Mr. Sa-gna Sattanun (Thai) Program Manager Trade and Investment Facilitation (TIF) Department Mekong Institute (MI) Tel: + 66 (0) 43 202 411-2 Ext: 2102 Email: sa-gna@mekonginstitute.org Role: Onsite Facilitation
	Ms. Hao Wen (Chinese) Program Coordinator Trade and Investment Facilitation (TIF) Department Mekong Institute (MI) Tel: + 66 (0) 43 202 411-2 Ext: 2105 Email: haowen@mekonginstitute.org Role: Overall Facilitation
	Ms. Sasiporn Phuphaploy (Thai) Program Assistant Trade and Investment Facilitation (TIF) Department Mekong Institute (MI) Tel: (+66) 43 202411-2 Ext: 2109 E-mail: sasiporn@mekonginstitute.org Role: Finance & Logistics
	Mr. Anan Ussanawarong (Thai) Program Assistant Sustainable and E Department Mekong Institute (MI) Tel: (+66) 43 202411-2 Ext: 2107 E-mail: anan@mekonginstitute.org Role: Field Visit
	Ms. Piyachat Chanla (Thai) Project Assistant Mekong Institute (MI) Tel: (+66) 985764918 E-mail: piyachatchanla@gmail.com

III. Co-organizing Team (DTP)

  Department of Trade Promotion, Ministry of Industry and Commerce	Mrs. Sinhdalone Akkarath Technical Staff of DTP Tel: +856 20 28 245 636 Email: sinhdaloneak@gmail.com
	Mr. Soulixay KEOSIPHA Technical Staff of DTP Tel: +856 20 95 952 661 Email: soukeo88@gmail.com
	Mr. Visanook Siphandone Technical Staff of DTP Tel: +856 20 55 595 552 Email: vsnsdpd94@gmail.com